**ABOUT RESEARCH & INFORMAYTION, INC. (R&I)**

Welcome to the Research & InforMAYtion recruiting website! If you are looking to grow your team or change careers, you’re at the right place. I’m Heather May, the Founder and President of R&I, dedicated to matching job openings with job seekers.

My passion for recruiting developed out of my desire to help people change their lives. During my 30+ year business career, I experienced downsizings, relocation, and offshoring. As a result, I developed a *thick skin* and an empathetic soul. These personal experiences, support my ability to connect with people who trust my judgement and integrity.

As a recruiter, I know the importance of matching the right job requirements with the right individuals. I am tenacious, persuasive, and persistent and the recruiter you want to represent your company or, you the candidate.

**FOR CLIENTS:**

If you are a company and looking to grow or change your team, join the clients who have relied on me for their most senior and critical placements.

My client relationships start with understanding your corporate culture, your business needs and speaking with members of your HR team, the hiring manager, and the prospective new-hire’s peers. Capturing information through in-depth conversations, enables me to analyze and create a customized and tailored search to fill your open positions.

**FOR CANDIDATES:**

You are critical to the recruiting process. The former candidates I’ve worked with find me refreshingly honest, responsive, and trustworthy. My goals are to understand you, your needs, and skills as they relate to the position you are exploring. What is most important to you in a new position? Is it personal/career growth, financial, creativity, job flexibility, etc.? If the fit is there, we will highlight the best parts of you in your resume and promote you as a viable candidate for the role. Honesty and clarity are important in how you present yourself and how well your resume reflects what you do now, and what you *can* do in your next career move.

**A LITTLE MORE ABOUT ME:**

Most recently, I was a retained recruiter for a $1.5B digital transformation co. In the last two years alone, I used my “personal approach,” to place nearly 20 of their new Directors, VPs, SVPs and contributed to C-Suites search efforts.

Earlier in my career, I built global business teams for JPMorganChase, PWC and Dun & Bradstreet and was part of the Dow Jones sales team. I’ve interviewed 1000s of professionals; hired and fired countless others; and managed global teams both onsite and offshore.

I have an extensive research background which fuels my creative sourcing skills as I seek to find the “needle in the haystack” passive candidate who is not looking for a new role. I get tremendous pleasure presenting a compelling new career opportunity to a passive candidate, and watch them become a *prospective* candidate. And when my client wants to schedule an interview – the magic begins!

As a solo practitioner, I am responsible for both clients and candidates. I will work tirelessly to find the match between job specs and job seekers.

Let’s discuss how we can work together to find the ideal fit for your company or for you, as a candidate.

How MAY I help you?

**Recruiting Process**

The retainer agreement outlines the process:

* Sourcing highly qualified candidates
* Conducting pre-qualifying interviews with each prospective executive
* Securing the candidate’s most recent and confidential resumes
* Presenting a summary and our overall impressions and insights on all candidates prior to interviews
* Facilitating mutually convenient interview schedules (either remote or in person)
* Preparing each candidate prior to interviews
* Sharing post-interview feedback with all parties

A correct placement takes time and attention. I am committed to finding the best executive, with the right skills you need, out of the gate, but want you to understand finding the best candidate may take longer than expected. Rest assured, I will put in the time it takes and will be with you through the entire process: your satisfaction is my success.

**My Personal Commitment**

Dedicated service

Customer satisfaction

Develop and maintain trust

Adherance to strict confidentiality

Provide detailed feedback

**Sector Specialties**

### Finance

### Human Resources

### Sales and Marketing

### Innovation and Transformation

### Information Technology

### Entertainment/Media/Technology

### Healthcare/Life Sciences/HCIT/Biotechnology

**CONTACT**

### Phone

917 809 8993

### Email

heather@researchinformaytion.com

## How MAY I help you?

Contact R&I to learn more about the recruiting services or to answer your questions.

CONNECTING TALENTED PEOPLE WITH DYNAMIC OPPORTUNITIES AT EXCELENT COMPANIES